STUKENT

Certificate of Completion

This Certificate is presented to

Danny Kasparian



Logistics Simternship®

Completed on: **November 17, 2025**

This certificate signifies experience:

- Manage hypothetical logistics crises
- Minimize costs by proposing improved outbound shipping plans
- Resolve a pick accuracy issue to improve quality assurance measures
- Suggest an optimal warehouse location that benefits multiple clients
- Draft client proposals that include shipping plans, warehousing, and client pricing
- Demonstrate the ability to adhere to outlined policies and standard operating procedures for account managers
- Develop a special-project proposal based on client needs
- Optimize outbound LTL routes for multiple clients to improve efficiency
- Remediate a returns concern to improve customer satisfaction
- Negotiate with a carrier representative to help renew a contract
- Demonstrate understanding of logistics concepts