

Certificate of Completion

This Certificate is presented to

Tyler Halverson



Mimic Professional Selling

Completed on: **December 06, 2021**

This certificate signifies experience:

- Developing effective value propositions
- Implementing sales skills by prospecting to a variety of potential customers
- Demonstrating active listening and designing effective questions in real-time discovery calls
- Organizing and maintaining an effective weekly calendar
- Executing various sales analyses
- Demonstrating understanding of sales techniques by closing deals with prospects

